### Announcements

≻HW 3 is out, due 12/06 Tue, 2pm

>No class next week

> Project presentation in two weeks, the Thursday lecture

• Please let me know your preferences if any

Next lecture (Nov 29) is virtual (Haifeng will be attending NeurIPS)

# CMSC 35401:The Interplay of Learning and Game Theory (Autumn 2022)

### How Can Classifiers Induce Right Efforts?

Instructor: Haifeng Xu



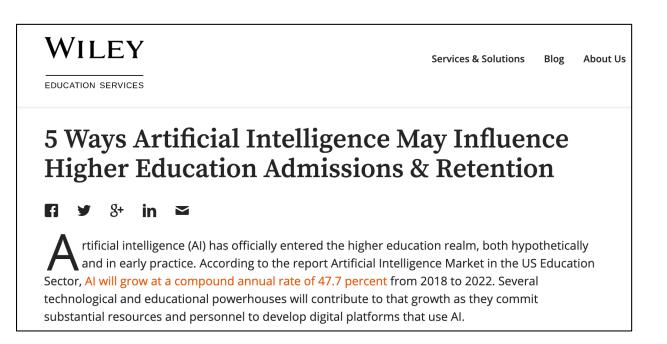


Introduction

> The Model and Results

Often today, ML is used to assist decisions about human beings

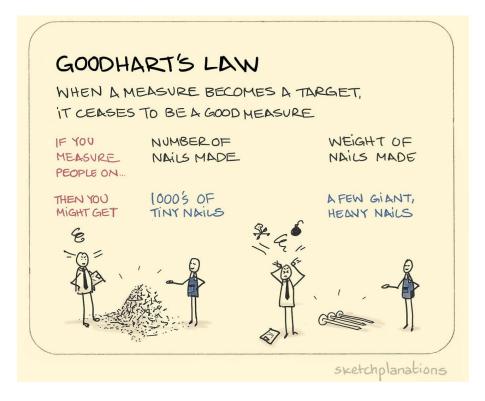
≻Education



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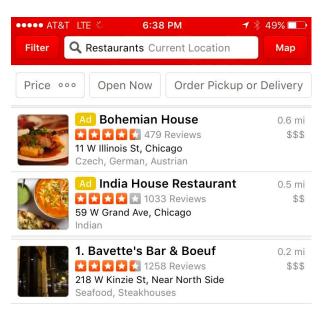
≻Education

When a measure becomes a target, gaming behaviors happen (Goodhart's Law)



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- Education
- When a measure becomes a target, gaming behaviors happen (Goodhart's Law)
- >Many other applications: recommender systems, hiring, finance...
  - E.g., restaurants can game Yelp's ranking metric by "pay" for positive reviews or checkins

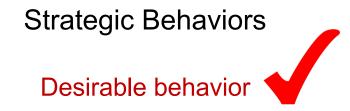


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- Education
- When a measure becomes a target, gaming behaviors happen (Goodhart's Law)
- >Many other applications: recommender systems, hiring, finance...
  - E.g., restaurants can game Yelp's ranking metric by "pay" for positive reviews or checkins
- >Particularly an issue when transparency is required

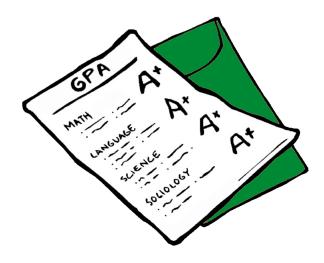


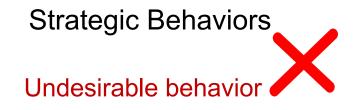




Goal/score (determined by some measure)





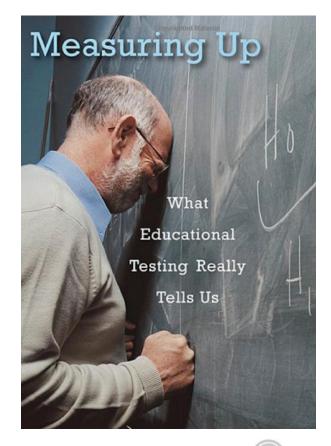


Goal/score (determined by some measure)

>Some strategic behaviors are desirable, and some are not

I think it's best to. distinguish between seven different types of test preparation: Working more effectively; Teaching more; Working harder; Reallocation; Alignment; Coaching; Cheating. The first three are what proponents of high-stakes testing want to see

-- Daniel M. Koretz, Measuring up



>Some strategic behaviors are desirable, and some are not

The Main Question

How to design decision rules to induce desirable strategic behaviors?

>Usually not possible to keep the rule confidential

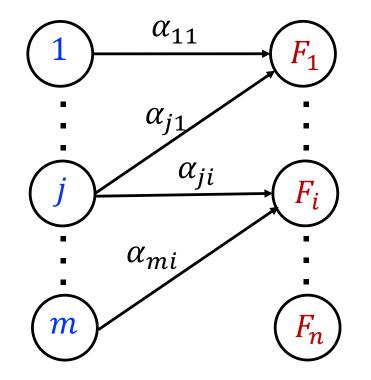
Should not simply use a rule that cannot be affected at all

So, this requires careful design

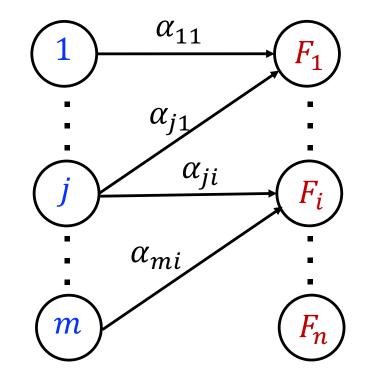
### The Mathematical Model

> m available actions (e.g., study hard, cheating)

- > *n* different features (e.g., HW grade, midterm grade)
- > Each unit effort on action *j* results in  $\alpha_{ji} \ge 0$  increase in feature *i*



>Agent's action: allocation  $(x_1, \dots, x_m)$  of 1 unit of effort to actions



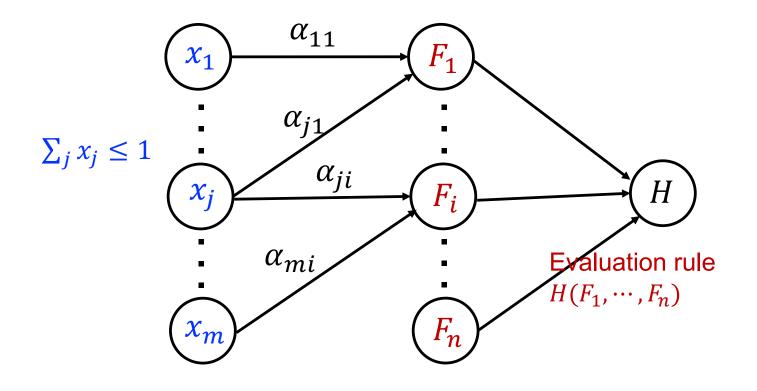
> Agent's action: allocation  $(x_1, \dots, x_m)$  of 1 unit of effort to actions

• Effort profile x(> 0) decides feature values

 $F_i = f_i(\sum_j x_j \alpha_{ji})$  (an increasing concave fnc)

> Principal's action: design the evaluation rule  $H(F_1, \dots, F_n)$ 

• *H* is increasing in every feature



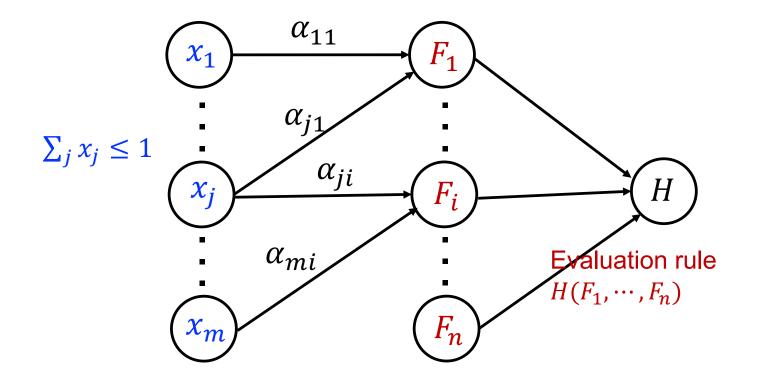
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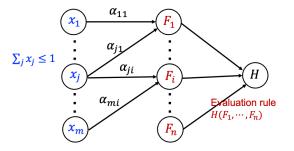
> Principal's action: design the evaluation rule  $H(F_1, \dots, F_n)$ 

• *H* is increasing in every feature, and publicly known (e.g., a grading rule)

> Principal has a desirable effort profile  $x^*$  (e.g.,  $x^* =$  "work hard")

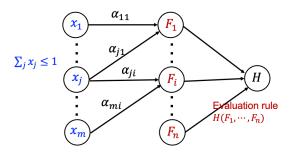
>Agent goal: choose x to maximize H

**Q**: Can the principal design *H* to induce her desirable  $x^*$ ?



Relation to problems we studied before

- ≻This is a Stackelberg game
  - First, principal announces the evaluation rule H
  - Second, agent best responds to *H* by picking effort profile *x*
- >This is a mechanism design problem
  - Want to design evaluation rule H to induce desirable response  $x^*$
- **Q**: Can the principal design *H* to induce her desirable  $x^*$ ?
  - Rich literature in economics, explosive recent interest in EconCS

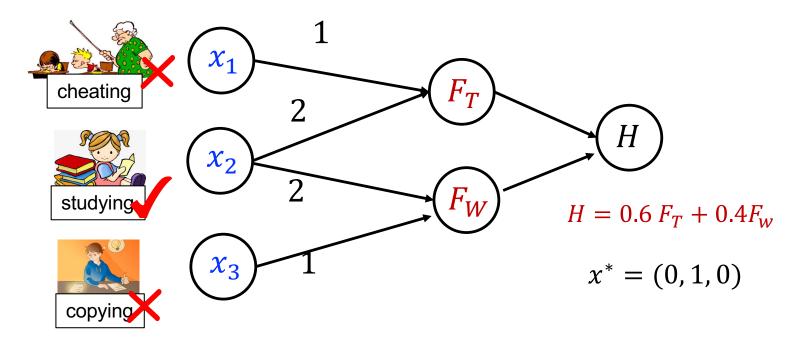


m



Introduction

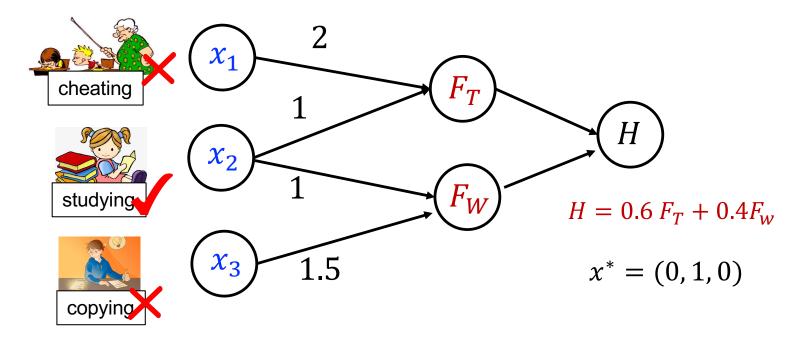
Examples and Results



**Q**: Can the principal induce the desirable  $x^* = (0,1,0)$ ?

#### ≻Ans: Yes

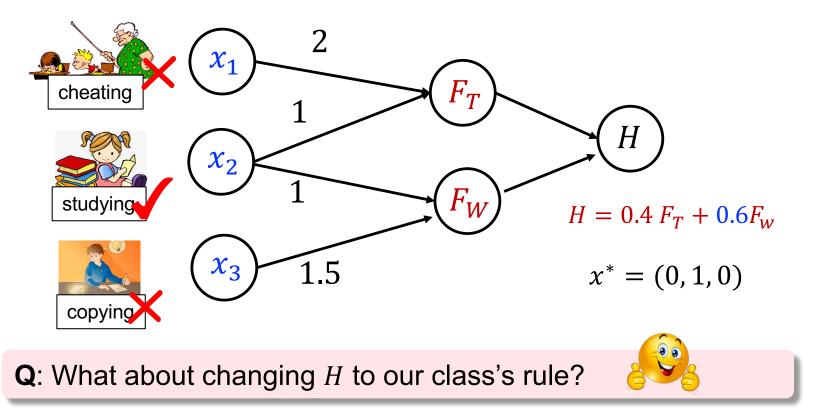
 For any unit of effort on cheating or copying, agent would rather spend it on studying



**Q**: What about this setting?

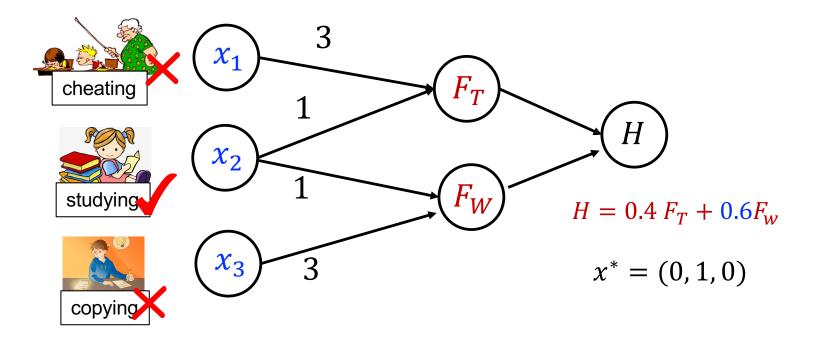
≻Ans: No

- Spending 1 unit studying  $\rightarrow$  H = 1
- Spending 1 unit on cheating  $\rightarrow$  H = 1.2
- Problem: weight of exam is to large



#### ≻Ans: Yes

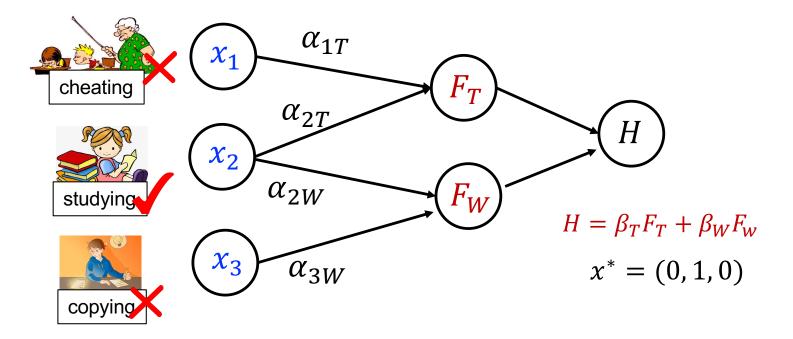
- Spending 1 unit studying  $\rightarrow$  H = 1
- Shifting any amount of effort to copying or cheating only decreases H
- Whether we can induce  $x^*$  does depends on our design of *H*



**Q**: What about these effort transition values?

>Ans: No, regardless of what *H* you choose

- For whatever  $(x_1, x_2, x_3)$ ,  $(x_1 + \frac{x_2}{2}, 0, x_3 + \frac{x_2}{2})$  is better for agent
- There are cases where  $x^*$  just cannot be induced regardless of H



**Q**: In general, when would it be impossible to induce  $x^*$ ?

► With B = 1 effort on studying, we get  $(F_T, F_W) = (\alpha_{2T}, \alpha_{2W})$ 

- ► If  $\exists (x_1, x_2, x_3)$  such that: (1)  $x_1 + x_2 + x_3 < 1$ ; but (2)  $x_1\alpha_{1T} + x_2\alpha_{2T} \ge \alpha_{2T}$  and  $x_2\alpha_{2W} + x_3\alpha_{3W} \ge \alpha_{2W}$ , then cannot induce effort on studying
  - This condition does not depend on *H*

>Let's focus on the special case  $x^* = e_{j^*}$  for some  $j^*$ 

Previous argument shows a necessary condition

There is no 
$$(x_1, \dots, x_m) \ge 0$$
 such that:  
1.  $\sum_j x_j < 1$   
2.  $x \cdot \alpha \ge \alpha(j^*, \cdot)$  (entry-wise larger)

Note: *x* here is a row vector

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**Theorem**: (1) There is a way to incentivize  $e_{j^*}$  if and only if  $\kappa_{j^*} = 1$ . (2) Whenever  $e_{j^*}$  can be incentivized, there is a linear *H* of form  $H = \sum_i \beta_i F_i$  that incentivizes  $e_{j^*}$ .

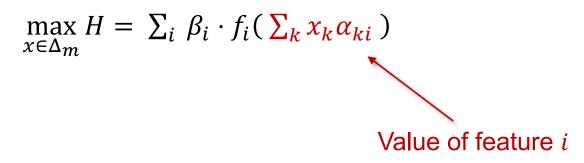
Proof

> Necessity of  $\kappa_{i^*} = 1$  is argued above

> To prove sufficiency, we construct a linear *H* that indeed induce  $e_{j^*}$  when  $\kappa_{j^*} = 1$ 

# Linear H That Induces $e_j$

>Consider  $H = \sum_i \beta_i F_i$ , agent's optimization problem



# Linear H That Induces $e_j$

> Consider  $H = \sum_i \beta_i F_i$ , agent's optimization problem

 $\max_{x \in \Delta_m} H = \sum_i \beta_i \cdot f_i(\sum_k x_k \alpha_{ki})$ 

> When would the optimal solution be  $x^* = e_{i^*}$ ?

- Ans: when  $\frac{\partial H}{\partial x_{j^*}}|_{x=x^*} \ge \frac{\partial H}{\partial x_j}|_{x=x^*}$  for all j (verify it after class)
- Spell the derivatives out:

 $\sum_{i} \beta_{i} \cdot \alpha_{j^{*}i} \cdot f_{i}'(\sum_{k} x_{k}^{*} \alpha_{ki}) \geq \sum_{i} \beta_{i} \cdot \alpha_{ji} \cdot f_{i}'(\sum_{k} x_{k}^{*} \alpha_{ki}), \quad \forall j \quad \mathsf{Eq.}(1)$ 

**Q**: Given  $\kappa_{j^*} = 1$ , do there exist  $\beta \neq 0$  so that Eq. (1) holds?

- $\succ$  Eq (1) is also a set of linear constraints on  $\beta$
- Ans: yes, through an elegant duality argument

## Choosing the $\beta$

► Goal:  $\sum_{i} \beta_{i} \cdot \alpha_{j^{*}i} \cdot f'_{i}(\sum_{k} x_{k}^{*} \alpha_{ki}) \ge \sum_{i} \beta_{i} \cdot \alpha_{ji} \cdot f'_{i}(\sum_{k} x_{k}^{*} \alpha_{ki}), \forall j$ ► Let  $A_{j,i} = \alpha_{ji} \cdot f'_{i}(\sum_{k} x_{k}^{*} \alpha_{ki})$  which is a constant ( $x^{*}$  is given) • Let  $A(j,\cdot)$  denotes the *j*'th row

> Need to check the linear system

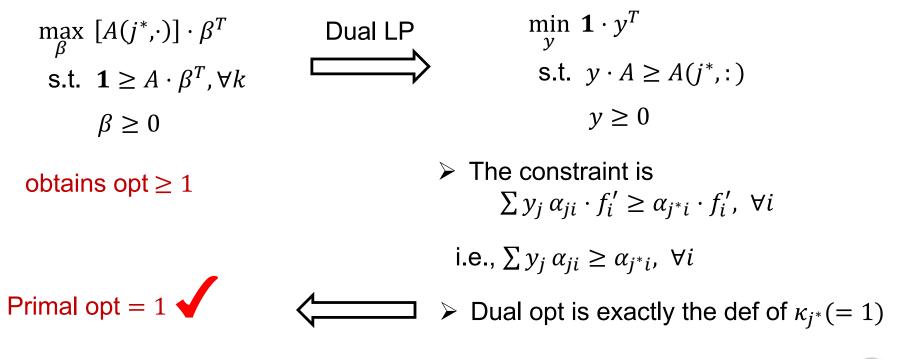
$$\max_{\beta} [A(j^*, \cdot)] \cdot \beta^T \qquad \qquad \exists \beta \neq 0 \text{ such that} \\ \text{s.t. } \mathbf{1} \ge A \cdot \beta^T, \forall k \qquad \Longleftrightarrow \qquad [A(j^*, \cdot)] \cdot \beta^T \ge [A(j, \cdot)] \cdot \beta^T, \forall j \\ \beta \ge 0 \qquad \qquad \beta \ge 0 \end{cases}$$

obtains opt  $\geq 1$ 

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Similar conclusion holds with similar proof

> It turns out that the condition depends on  $S^*$ , the support of  $x^*$ 

**Theorem**: (1) There is a way to incentivize  $x^*$  if and only if  $\kappa_{S^*} = 1$  for some suitably defined  $\kappa_{S^*}$ . (2) Whenever  $x^*$  can be incentivized, there is a linear *H* that incentivizes  $x^*$ .

### **Optimization Version of the Problem**

> Previously, principal has a single  $x^*$  to induce

- Some of  $x^*$  can be incentivized, and some cannot
- >A natural optimization version of the problem
  - Among all incentivizable  $x^*$ , how can principal incentivize the "best" one
  - Assume a utility function g(x) over x

> Problem: maximize g(x) subject to x is incentivizable

**Theorem**: The above problem is NP-hard, even when g is concave.

Open question:

- > What kind of g can be optimized? Linear?
- > What kind effort transition graph makes the problem more tractable?

